

BrokerCheck Report

KENNETH ENLO CROSSER

CRD# 4589397

Report #28893-47131, data current as of Thursday, August 20, 2015.

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About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:

- information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
- information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <http://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

Thank you for using FINRA BrokerCheck.

KENNETH E. CROSSER

CRD# 4589397

This broker is not currently registered.

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is not currently registered.

This broker has passed:

- 0 Principal/Supervisory Exams
- 1 General Industry/Product Exam
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

GIRARD SECURITIES, INC.

CRD# 18697
OTTUMWA, IA
06/2013 - 10/2013

CAMBRIDGE INVESTMENT RESEARCH, INC.

CRD# 39543
OTTUMWA, IA
02/2012 - 06/2013

ROYAL ALLIANCE ASSOCIATES, INC.

CRD# 23131
OTTUMWA, IA
02/2010 - 02/2012

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1
Customer Dispute	2

Investment Adviser Representative Information

The information below represents the individual's record as a broker. For details on this individual's record as an investment adviser representative, visit the SEC's Investment Adviser Public Disclosure website at

<http://www.adviserinfo.sec.gov>

Broker Qualifications



Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This broker is not currently registered.



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

This individual has passed 0 principal/supervisory exams, 1 general industry/product exam, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
Investment Company Products/Variable Contracts Representative Examination	Series 6	04/18/2003

State Securities Law Exams

Exam	Category	Date
Uniform Securities Agent State Law Examination	Series 63	04/02/2003
Uniform Investment Adviser Law Examination	Series 65	09/14/2002

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
06/2013 - 10/2013	GIRARD SECURITIES, INC.	18697	OTTUMWA, IA
02/2012 - 06/2013	CAMBRIDGE INVESTMENT RESEARCH, INC.	39543	OTTUMWA, IA
02/2010 - 02/2012	ROYAL ALLIANCE ASSOCIATES, INC.	23131	OTTUMWA, IA
04/2003 - 02/2010	PROEQUITIES, INC.	15708	OTTUMWA, IA

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment Dates	Employer Name	Employer Location
06/2013 - Present	GIRARD SECURITIES, INC.	SAN DIEGO, CA
01/2013 - Present	ANDERSON LARKIN CONSULTING SERVICES	OTTUMWA, IA
09/1992 - Present	ANDERSON, LARKIN & CO.	OTTUMWA, IA
02/2012 - 06/2013	CAMBRIDGE INVESTMENT RESEARCH ADVISORS INC.	FARIFIELD, IA
02/2012 - 06/2013	CAMBRIDGE INVESTMENT RESEARCH INC.	FAIRFIELD, IA
08/2001 - 06/2013	ANDERSON LARKIN FINANCIAL SERVICES, INC.	OTTUMWA, IA
02/2010 - 02/2012	ROYAL ALLIANCE ASSOCIATES, INC.	OTTUMWA, IA
09/2002 - 05/2010	HONKAMP KRUEGER FINANCIAL SERVICES	DUBUQUE, IA
01/2003 - 02/2010	PROEQUITIES, INC.	OTTUMWA, IA

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1.ANDERSON LARKIN & CO PC; SHAREHOLDER; TAX PREPARATION AND AUDITS;START-09/1992; 120



Registration and Employment History

Other Business Activities, continued

HRS/MONTH;

2. ALCO PARTNERS; PARTNER; OVERSIGHT OF PROPERTY; NON INVESTMENT RELATED; 11/2004; 1 HR 3. ROE'S RESTAURANT AND BAR, 221 N WAPELLO, OTTUMWA, IA 52501, OWNER, SINCE 04/2006, 5 HOURS PER MONTH, 0 HOURS DURING TRADING HOURS.

4. INDEPENDENT INSURANCE AGENT FOR VARIOUS INDEPENDENT INSURANCE COMPANIES.

5) KENNETH E CROSSER 215 WEST FOURTH STREET OTTUMWA, IA 52501. BEGAN 1/1/04 AS OWNER SELLING OF FIXED INSURANCE PRODUCTS INCLUDING ANNUITIES AND LONG TERM CARE INSURANCE. INVESTMENT RELATED. DEVOTES 10 HRS/WK. 2 HOURS DURING TRADING.

6) KENNETH E. CROSSER, 28 PINEHURST CIR, OTTUMWA, IA 52501. BEGAN 7/20/12 AS OWNER AND OPERATOR OF RENTAL PROPERTY. NOT INVESTMENT RELATED. DEVOTES 1 HR/WK- NONE DURING TRADING. RENTAL PROPERTY IS IN LLC'S NAMED LIVE FOR TODAY, LLC, CLEARVIEW PROPERTY MANAGEMENT, LLC, BENTON PROPERTY, LLC, NON INVESTMENT RELATED

7) COMMUNITY CHOICE TAX AND ACCOUNTING, BOOKKEEPING, SHAREHOLDER. BOOKKEEPING, 0 HOURS PER MONTH, NON INVESTMENT RELATED, STARTED

10/2005

8) GOODMAN CROSSER & HAMMACK, STARTED 2004, RENTAL OF CPA FIRM OFFICE BUILDING, NON INVESTMENT RELATED. 0 HOURS PER MONTH 9) LIVE FOR TODAY, LLC - LLC FORMED 02/2013 - FITNESS CENTER TO BE OPENED END OF 2013 - NON INVESTMENT RELATED - 2 HRS/MONTH - 0 DURING TRADING HOURS.



Disclosure Events

What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0



Customer Dispute	1	1	N/A
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Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involves (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Reporting Source:	Regulator
Regulatory Action Initiated By:	IOWA
Sanction(s) Sought:	Revocation
Date Initiated:	02/12/2014
Docket/Case Number:	80240
URL for Regulatory Action:	
Employing firm when activity occurred which led to the regulatory action:	ROYAL ALLIANCE ASSOCIATES, INC.
Product Type:	Investment Contract Other: UNIVERSAL LIFE
Allegations:	THE DIVISION ALLEGES THAT CROSSER PROMOTED AND SOLD UNREGISTERED SECURITIES. ALLEGED TO HAVE ENGAGED IN FRAUDULENT, COERCIVE, OR DISHONEST PRACTICES IN THE BUSINESS OF INSURANCE.
Current Status:	Final
Resolution:	Consent



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?

Yes

Resolution Date: 02/12/2014

Sanctions Ordered: Revocation
Other: CROSSER IS PROHIBITED FROM SELLING UNIVERSAL LIFE PRODUCTS OR ANNUITIES OF ANY KIND.

If the regulator is the SEC, CFTC, or an SRO, did the action result in a finding of a willful violation or failure to supervise?

No

(1) willfully violated any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board, or to have been unable to comply with any provision of such Act, rule or regulation?



(2) willfully aided, abetted, counseled, commanded, induced, or procured the violation by any person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board? or

(3) failed reasonably to supervise another person subject to your supervision, with a view to preventing the violation by such person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any such Acts, or any of the rules of the Municipal Securities Rulemaking Board?

Regulator Statement

CROSSER CONSENTED TO THE ORDER BUT DENIES VIOLATION OF SECURITIES AND INSURANCE LAWS.

Reporting Source:

Firm

Regulatory Action Initiated By:

IOWA INSURANCE DIVISION

Sanction(s) Sought:

Revocation



Date Initiated: 01/28/2014

Docket/Case Number: 80240

Employing firm when activity occurred which led to the regulatory action: CAMBRIDGE INVESTMENT RESEARCH, IN.

Product Type: Insurance

Allegations: THE DIVISION ALLEGES RR PROMOTED AND SOLD AN UNREGISTERED SECURITY IN VIOLATION OF IOWA CODE CHAPTER 502.301. THE DIVISION FURTHER ALLEGES THE RR MAY HAVE VIOLATED IOWA CODE CHAPTER 522B.11(H) IN THE SALE OF A PREMIUM FINANCED LIFE INSURANCE PRODUCT.

Current Status: Final

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 01/28/2014

Sanctions Ordered: Revocation



Customer Dispute - Closed-No Action/Withdrawn/Dismissed/Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	CAMBRIDGE INVESTMENT RESEARCH, INC.
Allegations:	CLIENT ALLEGES THAT HIS LIFE INSURANCE POLICY WAS MISREPRESENTED.
Product Type:	Insurance
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	FIRM IS UNABLE TO MAKE A GOOD FAITH DETERMINATION THAT THE DAMAGES FROM THE ALLEGED CONDUCT WOULD BE LESS THAN \$5,000.
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	03/08/2013
Complaint Pending?	No
Status:	Closed/No Action
Status Date:	06/11/2014
Settlement Amount:	
Individual Contribution Amount:	

Reporting Source:	Broker
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Employing firm when activities occurred which led to the complaint: CAMBRIDGE INVESTMENT RESEARCH, INC.

Allegations: CLIENT ALLEGES THAT HIS LIFE INSURANCE POLICY WAS MISREPRESENTED.

Product Type: Insurance

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact): CAMBRIDGE IS UNABLE TO MAKE A GOOD FAITH DETERMINATION THAT THE DAMAGES ARE LESS THAN \$5,000.00.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 03/08/2013

Complaint Pending? Yes

Settlement Amount:

Individual Contribution Amount:

Broker Statement RR DISAGREES WITH THE COMPLAINT AS HE STATES THERE WAS NO MISREPRESENTATION ON HIS PART. THIS WAS A SECTION 79 PLAN THAT TOOK CARE OF SEVERAL OF THE CLIENT'S NEEDS INCLUDING FUNDING A BUY/SELL AGREEMENT; TAX-FREE RETIREMENT INCOME; THE ABILITY TO DRAW ON THE POLICY'S RIDERS IN CASE OF TERMINAL, CHRONIC, OR CRITICAL ILLNESS; PARTIAL TAX DEDUCTIBILITY; AND A DEATH BENEFIT.



Customer Dispute - Pending

This type of disclosure event involves (1) a pending consumer-initiated, investment-related arbitration or civil suit that contains allegations of sales practice violations against the broker; or (2) a pending, consumer-initiated, investment-related written complaint containing allegations that the broker engaged in, sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	ROYAL ALLIANCE
Allegations:	SALE OF UNSUITABLE PENSION STREAM
Product Type:	Other: PENSION STREAM
Alleged Damages:	\$185,000.00
Alleged Damages Amount Explanation (if amount not exact):	PENSION FUNDS ALLEGED TO BE IN DEFAULT
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	14-02175
Filing date of arbitration/CFTC reparation or civil litigation:	07/29/2014

Customer Complaint Information

Date Complaint Received:	07/29/2014
Complaint Pending?	No
Status:	Evolved into Arbitration/CFTC reparation (the individual is a named party)
Status Date:	07/29/2014
Settlement Amount:	



**Individual Contribution
Amount:**

Arbitration Information

**Arbitration/CFTC reparation
claim filed with (FINRA, AAA,
CFTC, etc.):** FINRA

Docket/Case #: 14-02175

Date Notice/Process Served: 07/29/2014

Arbitration Pending? Yes

Reporting Source: Firm

**Employing firm when
activities occurred which led
to the complaint:** CAMBRIDGE INVESTMENT RESEARCH, INC.

Allegations: CLIENT ALLEGES THAT THE RR MISREPRESENTED PENSION INCOME STREAM TRANSACTIONS AND THAT THESE TRANSACTIONS WERE UNSUITABLE FOR HER BASED ON HER INVESTMENT NEEDS AND OBJECTIVES. CLIENT ALLEGES THAT RR FAILED TO EXPLAIN THE INHERENT RISKS OF THESE TRANSACTIONS.

Product Type: Other: PENSION INCOME STREAM TRANSACTIONS

Alleged Damages: \$187,845.00

Arbitration Information

**Arbitration/CFTC reparation
claim filed with (FINRA, AAA,
CFTC, etc.):** FINRA

Docket/Case #: 14-02175

Date Notice/Process Served: 07/29/2014

Arbitration Pending? Yes

End of Report



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